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Dave Bryans 3rd

CEO at Ontario Convenience Stores Association (OCSA)
Oakville, Ontario, Canada | Nonprofit Organization Management

Current Ontario Convenience Stores Association (OCSA)
Previous Canadian Convenience Stores Association (CCSA)
Education Forster High School, Windsor Ontario

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500+ connections

<https://ca.linkedin.com/in/dave-bryans-654297b> [Contact Info](#)

Background

Experience

Chief Executive Officer (CEO)

Ontario Convenience Stores Association (OCSA)
July 2003 – Present (13 years 4 months) | Oakville, Ontario

Recognized by the OCSA Board of Directors for his thirteen years (13) of industry leadership and commitment to the Ontario C Store Channel. Introducing 'responsible community retailing' to family run stores and his ongoing work at Queen's Park has earned the respect of the governments, media and industry. The OCSA is positioned in Ontario as a leader in channel innovations and working on future traffic products for members. Passionately defending the rights of our members to sell any/all legal products in Canada to deliver a strong and viable retailing sector.

1 recommendation



Rami Reda
Dream. Plan. Achieve.™ Rami Reda

I've had the pleasure of working with Dave since 2007, and have always been impressed by his natural and inspiring leadership. Dave's ability to facilitate with all retailers, vendors, and stakeholders has led our industry to achieving significant... [View](#)

President

Canadian Convenience Stores Association (CCSA)
July 2007 – September 2010 (3 years 3 months)

During the last three years we developed and launched the Quebec Convenience Stores Association (QCSA) and the Atlantic Convenience Stores Association (ACSA) and set the wheels in motion for the CCSA to address the national issues our industry faces.

C store Life magazine is now the best convenience industry publication where educating employees and engaging the retailers coast to coast has only just started and our stakeholders should be excited to be given the opportunity to reach over 23,000 stores coast to coast directly. We engaged the federal government on the many serious issues we face and more importantly stood up for our regional rights in most markets with the understanding that four strong regions would make a healthy and viable future. My passion has always been that we will defend our rights to sell any/all legal government approved products in a safe and secure environment. I am determined to make our channel the most respected in the areas of 'responsible community retailing' and I believe we are well on our way.

You can rest assured that the Ontario Convenience Stores Association is where my heart has always been and the OCSA has developed and grown over the years thanks to the strong government/media relations we have built and the dialogue we have been able to engage the media, local politicians the future governments in this province.

I thank everyone for their ongoing support (and there are just way too many people and companies to mention) and I can guarantee you that if you hang your hat with the OCSA, this organization will continue to demonstrate leadership, passion and commitment to your companies, your products and your issues.

I look forward to continuing to work with everyone once again through the Ontario Convenience Stores Association.

People Also Viewed



Steve Pitts
Director of Marketing at Mac's Convenience Stores - Central Division



Peter Kerr
Vice President Business Development at Sobeys Multi Format Wholesale



Ron Funk
Owner, Funk Consulting, Treasurer at Canadian Convenience Stores Association (CCSA)



Jeff Poulin
Senior Manager of Affiliates at Mac's Convenience Stores Inc.



Steve Tennant
COO Gateway Newstands



Alex Scholten
Councillor and Deputy Mayor for the Village of New Maryland



Camille Nadeau
Vice President, Sales at Distributions Mondoux Inc, Les



Ryan Bedford, MBA
Director of Merchandising & Marketing at Mac's Convenience Stores Inc



Stacy Yee
Supervisor, Human Resources at Mac's Convenience Stores Inc.



Marc Goodman
Director, Category Management at Suncor Energy

How You're Connected



You

x

Top Skills

- 75 Leadership
- 52 Retail
- 40 Competitive Analysis
- 37 Strategic Planning
- 36 Marketing Strategy
- 22 P&L Management
- 19 Consumer Products
- 14 Sales Management
- 13 Market Planning
- 12 FMCG

Dave also knows about...

- 11 Merchandising
 - 9 Management
 - 7 Trade Marketing
 - 7 Forecasting
 - 5 Grocery
 - 5 Sales Operations
 - 5 Negotiation
 - 5 New Business Development
 - 4 Sales
 - 3 Income Statement
 - 3 Pricing
 - 3 Key Account Development
 - 2 Marketing Management
 - 2 Business Strategy
 - 2 Inventory Management
- [See 25+](#)

Education

Forster High School, Windsor Ontario

Languages

English

Recommendations

Received (1) Given (5)

Chief Executive Officer (CEO)

Ontario Convenience Stores Association (OCSA)



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Dave Bryans

People Similar to Dave



Judy Marshall 3rd

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